

Technology Leasing 101 Offerings



Operating lease

Rental or rent to own



Installment sale agreement

Ownership is transferred



Payment plan

Software finance



Sale and lease back

Refinancing of existing assets

Benefits

One-stop service

Procure, deploy, insure, maintain and dispose of equipment.

Cash flow improvement

Cash is not invested in fast-depreciating assets.

Core activities

Focus on your core activities; no need to deploy resources to manage equipment.

Insurance

Comprehensive insurance safeguards equipment against theft, fire and damage.

Technology upgrades

Equipment can easily be upgraded.

Flexibility

Flexible agreement terms.

Innovative payment structures

Deferred lease payments and fixed rates.

Tax deductible

Lease expenses are deductible for tax purposes

The Process - 5 steps

1

Propose solution and lease quotation

2

Customer accepts the proposal Credit application to be completed

3

Credit facility is approved Contractual documents to be signed

4

Equipment is ordered and installed Customer signs a lease schedule

5

Documents submitted for pay-out

End of lease options

- Return equipment
- Upgrade equipment
- Purchase equipment at market value
- Extend on a month to month basis